



GAMMA IOTA SIGMA

The International Risk Management, Insurance and Actuarial Science Collegiate Fraternity

Dear Industry Partner,

Thank you for the opportunity to introduce you to Gamma Iota Sigma's Sustaining Partners Program, an initiative created for our 50th Anniversary celebration in 2015 in anticipation of an organization-wide growth strategy and designed to engage the industry in having a direct and meaningful long-term impact on the next generation of insurance professionals.

Founded in 1965, Gamma Iota Sigma (GIS) serves over 4,000 student members and faculty from 75 chapters across North America by providing professional development and educational opportunities, a world class conference and career fair, leadership training, scholarships, career resources, exposure to the diverse cross-section of industry opportunities, and the tools they need to succeed in a career in insurance. Our Sustaining Partners represent professional organizations, trade associations, and recruiting and non-recruiting companies. They demonstrate a true commitment to developing and sustaining a talent pipeline and supporting student growth. This is testament to the industry's commitment to its own advancement, betterment, and longevity.

The Sustaining Partners Program has catapulted our core mission to the next level of possibility. We must continually adapt to provide our members the most valuable resources, and as such, since this program's inception, we have: positioned ourselves at the forefront of hot-topic industry issues, including diversity and inclusion, the talent gap conversation, and the insurance careers movement; significantly grown our Annual International Conference and Leadership Symposium; established a C-suite Advisory Council; grown our alumni base and chapters; added three new staff members; created a Media Outreach Committee to bolster our efforts in sharing GIS's story and value; created and deployed six critical Board-led task forces as a result of an early 2017 strategic planning process; participated as one of only a handful of US locations in Inclusion@Lloyd's pioneering Dive In Festival; and set into motion numerous initiatives, including the launch of GammaSAID – Solutions for Authenticity, Inclusion, and Diversity – and an exclusive professional development program for our members.

Opportunities abound to customize the most valuable experience for your organization, as shown in the attached benefits listing and allocation flexibility. With the support of Sustaining Partners like you, we have grown tremendously over the past three years, increased our active chapter base by 20 schools, more than doubled our membership, and continue to field requests for new chapters on a regular basis. Partnerships like yours not only provide the firm financial footing for us to carry out our mission on a daily basis; they also allow us to expose our entire membership to important and exciting new facets and resources of the industry that they might not otherwise learn about in depth. This collaborative approach is really the crux of the GIS network and value. The more our membership grows, the greater the

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Gamma Iota Sigma is a registered 501(c)(3) tax-exempt organization, EIN 23-7087235.

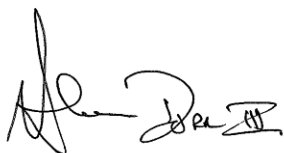
opportunity we have to reach more students about the insurance industry overall, niche areas, and scholarship, internship, and career opportunities.

Our students are among the best and brightest preparing for careers in insurance, as evidenced by internship and work experience, the pursuit of industry designations, and the receipt of prestigious awards and scholarships. Through a combination of our own programming and strategic partnerships with industry organizations, we have successfully positioned GIS as a talent catalyst, helping to prepare students for success in their professional lives after graduation. We are proud of the continuous growth in the numbers of both members and schools looking to establish chapters, which stimulates the work we do.

By year-end, we will have chartered 75 chapters at colleges and universities throughout North America, with nearly 20 new schools in various stages of application. Because of the student perspective we offer, GIS is uniquely positioned to strengthen the industry, develop and sustain a robust talent pipeline, revolutionize the recruiting process, and champion best practices. Your support of GIS in effect supports the advancement of an entire global sector!

We hope you will review the program benefits and join this remarkable group of industry leaders in engaging with and supporting our exceptional students. Your financial support as a Sustaining Partner makes our work possible and allows us to realize a growth strategy that was not otherwise possible. Thank you for your dedication to our students and to the future of the insurance industry!

Best regards,



Glenn Dorr
GIS President
Northeast Regional Director, Lloyd's



Noelle Codispoti
Executive Director
Gamma Iota Sigma Grand Chapter